

Minutes of Pre-Proposal Meeting and Clarification on queries against Request for Expression of Interest (REOI) for Selection of Implementation Agency(s) for Integrated Project for WASH in select GP clusters across India under SANKALP.

The Pre-proposal meeting and clarification on queries against REOI for selection of Implementation Agency (IA) for Integrated Project for WASH (IPW) in select GP clusters across India was held via video conference, on 4th March 2021, at 3 pm. The meeting saw a participation of 30 participants from different organisations.

2. At the outset SANKALP Team welcomed and briefed the participants on the purpose of the meeting and gave a broad overview of the project and the respective REOI that was released on 18th February, 2021. The meeting was attended by Shri. Lendup Sherpa, Under secretary, MSDE along with the SANKALP team.
3. The SANKALP team gave a brief presentation to the participants which detailed different aspects of the REOI, such as project overview, scope of work, key deliverables, shortlisting criteria and key dates. The team also shared responses to the queries that were raised by bidders.
4. Thereafter, the floor was opened for any other queries and concerns. The consolidated response against the queries is attached in **Annexure I**. Repeated queries have been merged and responded to once.
5. The meeting ended with a vote of thanks.

Annexure I

S. No	Query by Bidder	Response by MSDE
1	In order to submit a comprehensive proposal, we request you to grant us a deadline extension of 1 week.	The deadline for submission of the application is 11 th March, 2021 and is unlikely to be revised at this stage. However, in case of extension of timeline, a notice with the revised timeline will be issued.
2	We have related working experience and expertise with us. We are interested to work for a particular State only? Kindly confirm so that we can initiate the application process.	Your organisation may submit the application showcasing the relevant experience. If your organisation meets the requisite criteria as stated in the EOI, you will be invited for next round. Your experience will be considered and scored as per the criteria stated in the REOI, however, award of work for a particular state cannot be guaranteed.
3	Is Class 3 DSC is mandatory	Yes, Class 3 DSC is mandatory for application.
4	Please provide duration of project, cost of project and Name of Job Role on which the training will be conducted at selected location. Also send information of Total Project Cost. Also how many agencies will be selected for this SANKALP Project in each State?	<p>The duration of the project will not extend beyond 31st December 2022. However, the actual project duration will be based on the findings of the In-depth Study and the timelines proposed by the Implementation Agency, and agreed upon by MSDE.</p> <p>All the shortlisted bidders will be given the detailed ToR against which they will submit a technical and financial proposal.</p> <p>It is to be noted that one or more than one agency maybe shortlisted for this project.</p>
5	While the REOI mentions the states and minimum size of Gram Panchayat (GP) clusters, what is the tentative scale (number of GP clusters) at which pilots are required to be undertaken or can the IA/s determine this based on their capabilities and location requirements?	The minimum scale of the GPs have been determined at 8000 population per GP, with each cluster comprising between 4-5 GPs. The details of the overall size of the project will be provided to the shortlisted bidders along with the ToR.
6	It is mentioned that MSDE is undertaking an in-depth study as preparation for the project. How will this affect the choice and scale of clusters chosen by the IA?	It will provide the IAs with the requisite information on the on-ground WASH related infrastructure, community behaviour trend and the emerging requirements on which WASH-related skill training will be provided by the IA/s. It will also help us elaborate the ToR to be given to the shortlisted bidders
7	If we form a consortium along with another agency, will the projects of both entities be considered for Criteria C - 'Relevant experience in Skilling and Livelihood related projects in WASH'?	Yes, in case of a consortium, the experience of both the entities will be considered for Criteria C in Para 9.2.
8	Is it mandatory that the skill training program has to be on courses provided	Since this is a first of its kind project, there is a possibility that the job roles that may be identified, such as multi-skill job roles, do not currently exist in

	by relevant sector skill councils and aligned to NSQF?	the courses provided by the relevant SSCs. Alongside, it may also be required that certain modifications are required in current courses provided by the SSCs. In such cases, the IA/s will be expected to identify such job roles and develop the content with subject matter expert, and get it NSQF aligned.
9	We have 7 years of experience in implementing Skill Development projects and in Qualification Criteria Point No. 9.2, Point C, Sub Point 1 where experience needs to be mentioned, is our experience in implementing Skill Projects will be counted or is it mandatory to have experience related to WASH only.	In case the agency can demonstrate experience in areas as mentioned the REOI, the projects shall be scored in accordance to the scoring criteria laid down in the REOI. Ref Para 9.2.C, Pg 12
10	Can we do consortium with any organization who fulfil the financial strength and operations criteria or the organization must have experience in implementation of Skill Projects or WASH projects.	The applicant is allowed to have a consortium to fulfil experience/ operational criteria only. <u>For the financial criteria, the Lead Partner's financial strength will be considered only.</u>
11	Can Agency apply for two different application: One as single application, and other as consortium?	Yes they can, however MSDE will consider only lead partner application name for the evaluation.
12	Organization with only WASH experience should apply or any agency can apply in this project?	Organization will be marked based on WASH experience and Skilling experience separately, depending on marking criteria. Ref 9.2.C, Pg 12
13	Which all Job roles will be included in this project?	The shortlisted agency will be required to identify the job roles as part of the scope of work, in consultation with the GP.
14	Experience in Skill domain will be considered in application?	The application will be scored as per the criteria stated in the REOI. Please refer Para 9, Pg 10 & 11.
15	Can Consortium and Implementing Agency will be same?	The Lead Partner will be considered as the Implementation Agency. Ref Para 6.2, Pg 9
16	If agency has experience in Non-WASH sector, can they apply for this project?	Yes they can apply for this project. Marks will be given based on organization past experience in Skilling and WASH sector, as per marking criteria defined in document. Ref Para 9.2.C, Page 12
17	In Annexure 2, point 2.5, how many profiles does organization need to submit?	The bidder will need to submit a maximum of 3 profiles. The profiles should not be more than 200 words and individual CVs must not be provided.
18	Organization has tried to log in the e-portal, however they are Not clear where to upload the documents?	The documents need to be uploaded as a single pdf in the online portal: https://eprocure.gov.in/eprocure/app The Bidder can call the portal helpline number about any technical assistance.
19	Can we apply for only in 3 state?	Yes, the bidder may apply for specific states. However, the award of work in particular state

		cannot be guaranteed and will be at the discretion of MSDE
20	Do agency has to give separate application for different state?	No, only one application is required.
21	What will be the payment milestone?	Payment milestones will be decided at the time of release of RFP
22	In a state, is only one agency will be selected?	There will not be more than one agency per state. However, more than one agency maybe shortlisted for different regions.
23	What's the process ahead after this EOI?	Applicants meeting the above criteria shall be considered for further evaluation and shortlisting for the next stage of RFP and Technical Presentation. Ref Para 9.4, Pg 13

Annexure II**List of Participants:**

S. No	Name	Designation
1	Shri. Lendup Sherpa	Under Secretary, MSDE
2	Dr. Maneesh Mishra	Lead Consultant, SANKALP PMU, MSDE
3	Ms. Sayani Basu	Consultant, SANKALP PMU, MSDE
4	Shri. Kunal Dhawan	Consultant, SANKALP PMU, MSDE
5	Shri. Nikhil Jain	Consultant, SANKALP PMU, MSDE